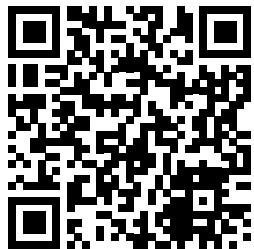




# OREGON CONTINUING EDUCATION COURSE CATALOG



FIND THE COURSES YOU'LL NEED



SCAN TO VISIT

**OREGON'S  
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EDUCATION PAGE**

# CATEGORIES

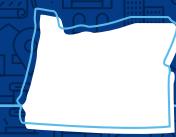
Old Republic Title Company of Oregon proudly serves Portland Metropolitan Area with offices in Clackamas, Multnomah and Washington Counties. Home to lush evergreen forests and beautiful waterfalls Oregon is also known for its culinary goodness, microbrews and fresh farmer's markets. Living in Oregon often means enjoying majestic views and a variety of recreational activity. This course catalog showcases the various courses we provide!

1031 Exchange	<u>3</u>	Marketing	<u>10</u>
Accessory Dwelling Units	<u>3</u>	Mold	<u>11</u>
ADU	<u>3</u>	New Construction	<u>11</u>
Advertising Regulations	<u>3</u>	Physical Structure	<u>11-12</u>
AI	<u>3</u>	Property Management	<u>12</u>
Appraisals	<u>3</u>	Real Estate Consumer Protection	<u>12</u>
Business Ethics	<u>3</u>	Real Estate Contracts	<u>12</u>
Code of Ethics	<u>3</u>	Real Estate Development	<u>12</u>
Commercial	<u>3</u>	Real Estate Economics	<u>12</u>
Commercial Class	<u>3</u>	Real Estate Escrow	<u>12</u>
Commercial Real Estate	<u>4</u>	Real Estate Finance	<u>13-14</u>
Condos and HOA's	<u>4</u>	Real Estate Forms	<u>14</u>
Credit	<u>4</u>	Real Estate Law and Regulations	<u>14</u>
Divorce and it's Impact	<u>4</u>	Real Estate Property Evaluation	<u>14</u>
Down Payments	<u>4</u>	Real Estate Taxation	<u>14</u>
Easements and Legal Descriptions	<u>4</u>	Real Estate Title/Escrow	<u>14</u>
Economics	<u>4</u>	Reverse Mortgages	<u>14-15</u>
Fair and Equal Housing	<u>4</u>	Risk Management	<u>15</u>
Financial	<u>5-6</u>	RMLS	<u>15</u>
First Time Home Buyers	<u>6</u>	RMLS - Legal	<u>16</u>
Foundation	<u>6</u>	RMLS - Real Estate Forms	<u>16</u>
Fraud	<u>6</u>	Roofs	<u>16</u>
Heating Oil Tanks	<u>6</u>	Safety	<u>16</u>
Home Energy	<u>6</u>	Seismic Retrofitting	<u>16</u>
Home Inspection	<u>7</u>	Sewers	<u>16</u>
Insurance	<u>7</u>	Staging	<u>16</u>
Landlord and Tenant Laws	<u>8</u>	Style Levels and Strategies	<u>16</u>
Law	<u>8</u>	Taxes	<u>17</u>
Legal	<u>8-9</u>	Title and Escrow	<u>17-18</u>
Lending and Loan Products	<u>9-10</u>	Unit Owner or Home Owner Association	<u>18</u>
Managing Insurance, Mortgage & Recovery Services	<u>10</u>	VA Loans	<u>18</u>
Marijuana	<u>10</u>	Zoning	<u>18</u>

**Please Check Out our Class and Events Calendar:**

<https://www.oldrepublictitle.com/oregon/continuing-education/>

[Click to Return to Table of Contents](#)



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
1031 Exchange	1031 Alternatives	1093	<i>Real Estate Taxation</i>
	1031 Exchange	1420	<i>Real Estate Taxation and Finance</i>
	The Reverse 1031 Exchange	1528	<i>Real Estate Taxation</i>
	1031 Common Pitfalls	1516	<i>Real Estate Taxation</i>
Accessory Dwelling Units	Accessory Dwelling Units	1144	<i>Real Estate Development</i>
ADU	Affordable Luxury Modular Homes / ADU	1434	<i>Real Estate Evaluation, Appraisal and Valuation</i>
Advertising Regulations	Real Estate Marketing Compliance	1534	<i>Advertising Regulations</i>
AI	The Intentional Agent	1438	<i>Real estate property evaluation, appraisal, or valuation</i>
Appraisals	Be a Star for Your Client by Working with Appraisers	1052	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Appraiser Workshop - Stronger CMAs	1170	<i>Real Property Appraisal</i>
Business Ethics	The Authentic Agent: Ethical Personal Branding in the AI Wild West	1530	<i>Business Ethics</i>
Code of Ethics	Code of Ethics (3 Credit Hours)	1449	<i>Business Ethics</i>
Commercial	Cap Rates	1468	<i>Commercial Real Estate</i>
Commercial Class	Land Sale Contracts	1274	<i>Commercial Real Estate</i>
	Commercial Title 101	1324	<i>Real Estate Title</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Commercial Real Estate</b>	DST's for CCIM Brokers	1554	<i>Real Estate Finance, Commercial Real Estate</i>
	Current Construction Market	1544	<i>Commercial Real Estate</i>
<b>Condos &amp; HOAs</b>	How a Condo Association Can Kill a Sale	1114	<i>Real Estate Finance</i>
	Intro to Community Associations	1232	<i>Unit Owner or Homeowner Associations</i>
	Condos 101	1457	<i>Condominiums</i>
<b>Credit</b>	Credit Score and Credit Reporting Update	1318	<i>Real Estate Consumer Protection</i>
<b>Divorce</b>	Divorce and Lending	1179	<i>Real Estate Finance</i>
	What Brokers Need to Know When Clients are Divorcing	1465	<i>Real Estate Finance</i>
<b>Down Payments</b>	Downpayment Assistance Programs	1387	<i>Real Estate Finance</i>
<b>Easements and Legal Descriptions</b>	Easements and Legal Descriptions	1113	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Economics</b>	Borrow Smart/Repay Smart	1428	<i>Real Estate Economics</i>
<b>Fair and Equal Housing</b>	Fair Housing within RMLS	1512	<i>Fair Housing Laws or Policy</i>



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Financial	The Future of Real Estate Finance	1279	<i>Real Estate Finance</i>
	Complexities of Hard Money	1286	<i>Real Estate Finance</i>
	Creative Financing for Millennials	1289	<i>Real Estate Finance</i>
	Real Estate is HARD	1402	<i>Real Estate Finance</i>
	From Contract to Keys The Lender Experience	1422	<i>Real Estate Finance</i>
	Top Deductions for Real Estate Professionals	1423	<i>Real Estate Finance</i>
	Temporary Buydowns	1426, 1429	<i>Real Estate Finance</i>
	Homes with Proud Ground	1437	<i>Real Estate Finance</i>
	Real Estate Finance Options for Investors	1440	<i>Real Estate Finance</i>
	Owner Financing Strategies for Real Estate Success	1446	<i>Real Estate Finance</i>
	Reverse Mortgage	1453	<i>Real Estate Finance</i>
	Bridging the Credit Gap - Real Estate Solutions in a Challenging Market	1454	<i>Real Estate Finance</i>
	Owner Financing Basics	1455	<i>Real Estate Finance</i>
	Financial Freedom for Realtors	1459	<i>Real Estate Finance</i>
	Cost Segregation Qualified Improvement Property Bonus Depreciation Green Energy Incentives	1462	<i>Real Estate Economics and Real Estate Finance</i>
	Expand your options for buyers aged 55+	1474	<i>Real Estate Finance</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Financial (Cont.)</b>	Economic Forces in Real Estate: Challenges and Opportunities in a Shifting Market	1477	<i>Real Estate Economics</i>
	Lending 101 - How to become Preapproved	1489	<i>Real Estate Finance</i>
<b>First Time Home Buyers</b>	First Time Homebuyers	1091	<i>Real Estate Finance</i>
	First Time Home Buyer Toolkit	1101	<i>Real Estate Finance</i>
	Working with First Time Homebuyers	1221	<i>Real Estate Finance</i>
<b>Foundation</b>	Foundation Solutions	1003	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Foundation Issues and Solutions	1371	<i>Real Estate Evaluation</i>
<b>Fraud</b>	Fraud: Is your seller who you think they are?	1431, 1548	<i>Real Estate Consumer Protection</i>
<b>Heating Oil Tanks</b>	Heating Oil Tank (one month in advance)	1190	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Home Energy</b>	The Truth About Solar	1301	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>

[Click to Return to Table of Contents](#)



CATEGORY	COURSE NAME	COURSE ID	ELIGIBLE COURSE TOPIC (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Home Inspection	Advantages of a Professional, All-Inclusive Home Inspection	1225	<i>Real Property Evaluation</i>
	Top 10 Benefits to Hire a Structural Engineer for Pre-Sale Inspection	1303	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Avoiding the Aggravations of a Home Inspection	1315	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Homes Through the Ages	1316	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Home Ownership Maintenance and Repair Costs	1330	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Home Inspections 101	1331	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Key Areas to Observe when Showing a House	1337	<i>Real Estate Appraisal, Evaluation or Valuation</i>
Insurance	Home Insurance Education for Real Estate Professionals	1125	<i>Risk Management</i>
	Flood Insurance	1185	<i>Real Estate Law, Regulation and Finance</i>
	Save Thousands with the Right Mortgage Insurance	1220	<i>Real Estate Finance</i>
	Home Insurance Basics	1285	<i>Risk Management</i>
	Flood Insurance 101	1403	<i>Risk Management</i>
	Finding the Coverage that's right for you	1471	<i>Real estate property evaluation, appraisal, or valuation</i>
	Home Insurance 101	1482	<i>Real estate property evaluation, appraisal, or valuation</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Landlord and Tenant Laws</b>	Landlord & Tenant Laws	1103	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	How SB 608 Affects Oregon Landlords	1275	<i>Property Management, Consumer Protection</i>
	Rent Control (SB 608)	1294	<i>Real Estate Law or Regulation</i>
	Landlord & Tenant Laws (HB 4213)	1344	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	A Broker's Guide to Portland Rental Ordinances	1347	<i>Real estate law or regulation, Property management</i>
	Rent Relief Funds and Eviction Moratorium (HB 4401)	1356	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	Preparing Clients for Buying and Selling Rental Properties	1378	<i>Real Estate Finance</i>
	Seller Carried Financing	1410	<i>Real Estate Contracts and Real Estate Finance</i>
<b>Law</b>	Top 3 Radical Ways to save your Business	1424	<i>Real Estate Law</i>
<b>Legal</b>	Clandestine Drug Labs - Learning Outcomes	1016	<i>Real Disclosure, Real Estate Evaluation, Risk Management</i>
	Contingencies Conditions	1124	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	CC&Rs HOAs	1139	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
	How to Give Good Notice	1166	<i>Real Estate Law</i>
	Errors and Omissions 101	1235	<i>Risk Management</i>
	Protecting Tenants at Foreclosure	1237	<i>Real Estate Law</i>
	Legal	1278	<i>Fair Housing Laws or Policy</i>
	Risk Management	1293	<i>Risk Management</i>
	LARRC (3 Credit Hours)	1295, 1546	<i>Agency Relationships, Law and Rule Required Course</i>



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Legal (Cont.)	Contingencies	1298	<i>Real Estate Contracts</i>
	LLC Entities of Choice	1299	<i>Real Estate Law</i>
	Arbitration and Mediation	1300, 1438	<i>Real Estate Law</i>
	Bankruptcy Basics	1314	<i>Real Estate Title</i>
	Errors and Omissions	1334	<i>Risk Management</i>
	Bullet Proof Addendums	1417	<i>Real Estate Contracts</i>
	What you need to know as a Buyer Broker	1451	<i>Real Estate Contracts</i>
	Landlord-Tenant Law for the Oregon Realtor	1476	<i>Real Estate Law or Regulation, Real Estate Contracts</i>
Lending and Loan Products	Bridge Loans	1138, 1351	<i>Real Estate Finance / Lending</i>
	Residential Investment Property Financing Strategy	1159	<i>Real Estate Finance</i>
	How to Close a Loan in 15 Days	1168	<i>Real Estate Finance</i>
	Portfolio Lending	1182	<i>Real Estate Finance</i>
	Life of a Loan	1234	<i>Real Estate Finance</i>
	Luxury Home Financing	1241	<i>Real Estate Finance</i>
	Hidden Loan Programs and the Loan Officers who Love Them	1252	<i>Real Estate Finance</i>
	Qualifying Strategies for Self Employed Borrowers	1261	<i>Real Estate Finance</i>
	Bridge Loans	1351	<i>Real Estate Finance/Lending</i>
	Working with Lenders	1352	<i>Real Estate Finance/Lending</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Lending and Loan Products (Cont.)</b>	Financing Strategies to Avoid Contingent Offers and Motivate Listings	1355	Real Estate Finance
	Current Market Conditions Focusing on Buyer Demand and Affordability	1375	Real Property Evaluation, Appraisal or Valuation
	Home Equity Conversion Mortgage (HECM) for Purchase	1393	<i>Real Estate Finance</i>
	The Intersection of Divorce, Real Property & Mortgage Planning	1411	<i>Real Estate Finance</i>
	How Real Estate Fits into Your Financial Strategy	1419	<i>Real Estate Finance</i>
	Winning Move-Up Buyers & Motivating Listings with Bridge Loans, Non Contingent Offers and Investment Financing Strategies	1495	<i>Real Estate Finance</i>
	Increasing Your Marketshare of the 55+ Demographic	1553	Lending and Loan Products
<b>Managing a Real Estate Brokerage</b>	Common investing strategies for Real Estate Professionals	1515	<i>Real Estate Economics</i>
<b>Managing Insurance, Mortgage and Recovery Services</b>	The Road to Recovery	1367	<i>Risk Management</i>
<b>Marijuana</b>	Grow Houses	1011	<i>Land Use Planning, Limitations on Use, Consumer Protection</i>
	Marijuana Laws	1291	<i>Real Estate Law or Regulation, Real Estate Disclosure and Property Management</i>
	Cannabis and Title Insurance	1317	<i>Real Estate Law or Regulation, Real Estate Disclosure and Property Management</i>
<b>Marketing</b>	Mining Database for Gold	1354	<i>Advertising Regulations</i>
	AI, Technology and Real Estate	1414	<i>Advertising Regulations</i>
	AI Panel	1443	<i>Advertising Regulations</i>
	Ethical Advertising for Real Estate Success, Canva	1475	<i>Advertising Regulations</i>



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Mold</b>	Mold - Learning Outcomes	1146	<i>Risk Management, Real Estate Evaluation, Real Estate Disclosure, Real Estate Regulation</i>
	Mold vs. Mildew	1272	<i>Real Estate Consumer Protection</i>
<b>New Construction</b>	Issues with New Construction - Learning Outcomes	1112	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Physical Structure</b>	Termites & What to Expect - Learning Outcomes	1014	<i>Real Estate Disclosure Requirements, Real Property Evaluation, Appraisal or Valuation</i>
	Radon - Learning Outcomes	1015	<i>Real Estate Disclosure Requirements, Real Property Evaluation, Appraisal or Valuation</i>
	Asphalt Shingles - Learning Outcomes	1075	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Septic Systems & Wells - Learning Outcomes	1080	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Carbon Monoxide - Learning Outcomes	1148	<i>Real Estate Evaluation, Consumer Protection</i>
	Name that Interior Surface	1238	<i>Real Estate Appraisal, Evaluation or Valuation</i>
	Introduction to Radon	1329	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Name that Home Style	1349	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Coming to Terms (Architecture and Interior Design Terms)	1350	<i>Real Estate Appraisal, Evaluation or Valuation</i>
	Pest Control In Real Estate Transactions	1418	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	UGB 101	1425	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	Common Issues with Home Inspections	1441	<i>Real Estate Property Evaluation, Appraisal or Valuation</i>
	What To Do Before Listing a House	1482	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Before listing Your Home	1484	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Radon	1485	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Physical Structure (Cont.)</b>	Sewer Lines	1486	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Oregon DEQ Heating Oil Tank Program	1487	<i>Real Estate Property Evaluation, Appraisal, Or Valuation</i>
	Architectural Styles of Portland	1493	<i>Real Estate Appraisal, Evaluation or Valuation</i>
<b>Property Management</b>	Evictions from Start to Finish	1141	<i>Property Management</i>
	When (Why) and How to Hire a Property Manager	1501	<i>Property Management</i>
	Rental Property Risks and How to Minimize Them	1502	<i>Property Management</i>
	Pitfalls & Profit in Oregon Rentals: A Realtor's Guide to Successful Listings	1504	<i>Property Management</i>
	Telephone Consumer Protection Act (TCPA) Compliance and Updates	1511	<i>Real Estate Consumer Protection</i>
<b>Real Estate Consumer Protection</b>	Myths and Truths of the Senior Housing Industry	1519	<i>Real Estate Consumer Protection</i>
	Residential Sale Agreement	1561	<i>Real Estate Contracts</i>
	Oregon City Development Process	1458	<i>Real Estate Development</i>
<b>Real Estate Development</b>	Construction and Development	1532	<i>Real Estate Development</i>
	From Commissions to Wealth	1514	<i>Real Estate Economics</i>
	Economic Update	1558	<i>Real Estate Economics</i>
<b>Real Estate Escrow</b>	Earnest Money and the Escrow Process	1492	<i>Real Estate Title, Real Estate Escrows</i>



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Real Estate Finance</b>	Creative Financing	1494	<i>Real Estate Finance</i>
	Mortgage Basics for Realtors	1497	<i>Real Estate Finance</i>
	Mastering Renovation Loans - A Realtor's Roadmap	1505	<i>Real Estate Finance</i>
	H4P Get More Listings	1506	<i>Real Estate Finance</i>
	Understanding Home Equity Conversion Mortgages	1507	<i>Real Estate Finance</i>
	Master Your Client's Credit - Structuring, Scoring and Strategies for Mortgage Success	1510	<i>Real Estate Finance</i>
	When Financing Falls Apart	1517	<i>Real Estate Finance</i>
	Renovation Lending	1518	<i>Real Estate Finance</i>
	VA Myths and Misconceptions	1520	<i>Real Estate Finance</i>
	Non-Qualified Mortgage	1521, 1535	<i>Real Estate Finance</i>
	Understanding the Power of Reverse Mortgages	1524	<i>Real Estate Finance</i>
	Syndicating in 2025 and Beyond	1526	<i>Real Estate Finance</i>
	Spring Market Update	1534	<i>Real Estate Finance</i>
	Top 10 Lending Myths Realtors Believe	1538	<i>Real Estate Finance</i>
	Agents Guide to Non QM Loans	1539	<i>Real Estate Finance</i>
	2025 Lending Updates for Realtors	1540	<i>Real Estate Finance</i>
	The American Dream Way	1541	<i>Real Estate Finance</i>
	Using Mortgage as Your Marketing Tool	1542	<i>Real Estate Finance</i>
	Bullet Proof Your Transactions	1552	<i>Real Estate Finance</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Real Estate Finance(Cont.)	Inspiring Confident Offers in Today's Market	1560	Real Estate Finance
Real Estate Forms	OREF Form Changes	1409	Real Estate Contracts
	Terminations in Real Estate	1430	Real Estate Contracts
	OREF Forms	1456	Real Estate Contracts
Real Estate Law And Regulations	TCPA Compliance and Updates	1500	Real Estate Law And Regulations
	Wholesaling	1508	Real Estate Law And Regulations
Real Estate Property Evaluation	Roof and Attic Ventilation 101 for Real Estate Agents	1523	Real Estate Property Evaluation
	Basements: Inspection Problems	1545	Real Estate Property Evaluation
	Mold & Real Estate: What Every Agent Needs to Know	1549	Real Estate Property Evaluation
	Architectural Styles of Portland	1551	Real Estate Property Evaluation
	Rental Beast Training Class	1555	Real Estate Property Evaluation
Real Estate Taxation	Understanding Oregon Property Taxes in Real Estate Transactions	1522	Real Estate Taxation
	Core Tax Strategies for High-Performing Realtors	1559	Real Estate Taxation
Real Estate Title/Escrow	Class 101 Escrow and Title	1556	Real Estate Title/Escrow
	Exploring Preliminary Reports	1557	Real Estate Title/Escrow
Reverse Mortgages	Reverse Mortgage 101	1171	Real Estate Finance
	Reverse Mortgages as a Purchase Financing Option	1265	Real Estate Finance
	Proprietary Reverse Mortgage	1385	Real Estate Finance



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Reverse Mortgages (Cont.)</b>	Increase your Listings with the Reverse Mortgage for Purchase Loan	1399	<i>Real Estate Finance</i>
	Leveraging Home Equity as Part of a Robust and Balanced Strategy	1442	<i>Real Estate Finance</i>
	A Realtor's Guide for Assisting Clients in Retirement	1509	<i>Real Estate Finance</i>
<b>Risk Management</b>	Escrow Tips, Fraud and Title Claims	1447	<i>Misrepresentation in real estate transactions</i>
	The Hard Insurance Market	1533	<i>Risk Management</i>
<b>RMLS</b>	SentriLock Basics	1074	<i>Risk Management, Real Estate Consumer Protection</i>
	RPR for Realtors	1084	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLS Updates and Tips and Tricks	1222	<i>Real Estate Contracts, Real Estate Evaluation</i>
	Homesnap	1304	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLS Rules and Regulations	1348	<i>Advertising Regulations</i>
	CMA Comparison	1357	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Remine	1358	<i>Real Property Evaluation, Appraisal or Valuation</i>
	RMLSweb Toolkit	1359	<i>Real Property Evaluation, Appraisal or Valuation</i>
	Statistical Report Overview	1432	<i>Real Estate Evaluation, Appraisal and Valuation</i>
	RMLS web Searching Deep Dive (1.5 CE)	1433	<i>Real Estate Evaluation, Appraisal and Valuation</i>
	Aligned Showings	1448	<i>Real Estate Evaluation, Appraisal and Valuation</i>
	Forms Changes 2024	1469	<i>Real Estate Contracts</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>RMLS - Legal</b>	NAR Lawsuit	1480	<i>Real Estate Law or Regulation</i>
<b>RMLS - Real Estate Forms</b>	Buyer Broker Forms	1481	<i>Real Estate Contracts</i>
<b>Roofs</b>	Roofs: Building Components & Inspection Issues	1523	<i>Real estate property evaluation, appraisal, or valuation</i>
<b>Safety</b>	Realtor Safety - Safe Showing Workshop	1233	<i>Risk Management</i>
<b>Seismic Retrofitting</b>	Seismic Retrofitting	1107	<i>Real Property Evaluation, Appraisal or Valuation</i>
<b>Sewers</b>	Sewer	1531	<i>Real Estate Property Evaluation, Appraisal, or Valuation</i>
<b>Staging</b>	Staging - Thrive in a Market Shift	1242	<i>Principal Broker Supervision Responsibilities, Managing a Real Estate Brokerage, Real Property Valuation</i>
<b>Style Levels and Strategies</b>	Adding Space in Style	1416	<i>Real Estate Development</i>
	Understanding the RIP	1450	<i>Real Estate Development</i>



Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
Taxes	Property Taxes Application and Appeals - Advanced	1023	<i>Real Estate Taxation, Real Estate Law or Regulation</i>
	Taxes - Omitted Property	1165	<i>Real Estate Taxation</i>
	Oregon Property Taxes	1226	<i>Real Estate Taxation</i>
	Business Structure and Tax Considerations	1369	<i>Managing a Real Estate Brokerage</i>
	Bookkeeping & Record Retention for Realtors	1407	<i>Principal Broker or Property Manager Record-Keeping</i>
	1031 Exchange Basics 101	1452	<i>Real Estate Taxation</i>
	1031 Exchange part 2	1461	<i>Real Estate Taxation</i>
	Cost Segregation Overview Intro Investors to Significant Tax Savings	1463	<i>Real Estate Taxation</i>
	Exiting Out of a 1031 Exchange - Endgames that Bring Opportunities	1479	<i>Real Estate Taxation</i>
	Real Estate Agents: Avoid the IRS Dirty Dozen, Stop Overpaying Taxes, and Use AI in Tax Prep & Planning	1498	<i>Avoid the IRS Dirty Dozen</i>
Title and Escrow	Tax Reform & Real Estate: Navigating the Big Beatiful Bill	1536, 1537	<i>Real Estate Taxation</i>
	How To Read A Preliminary Title Report	1019, 1202,	<i>Real Estate Title, Real Estate Escrows</i>
	Escrow 101	1019	<i>Real Estate Title, Real Estate Escrows</i>
	Fraud: Is your seller who you think they are?	1019	<i>Real Estate Title, Real Estate Escrows</i>
	Preliminary Title Reports - Red Flags	1020, 1321, 1364	<i>Real Estate Title and Real Estate Escrow</i>
	FIRPTA	1110, 1297, 1373	<i>Real Estate Taxation</i>
	Judicial Foreclosure	1214, 1435	<i>Real Estate Title</i>
	Deceased Party in Title	1400	<i>Real Estate Title, Real Estate Escrows</i>
	Intricacies of Preliminary Title Reports and Title Insurance	1496	<i>Real Estate Title, Real Estate Escrows</i>
	Title Fraud	1499	<i>Real Estate Title, Real Estate Escrows</i>

Category	Course Name	Course ID	Eligible Course Topic (or LARRC, Advanced Real Estate Practices, Brokerage Admin & Sales Supervision)
<b>Title and Escrow (Cont.)</b>	Title Policy Class	1503	<i>Real Estate Title</i>
<b>Unit Owner or Home Owner Associations</b>	Stories From the Road	1525	<i>Unit Owner or Homeowner Associations AND Real Estate Taxation</i>
<b>VA Loans</b>	VA Ninja Financing Strategies for Buying and Listing Agents	1283	<i>Real Estate Finance</i>
	Working with VA Buyers or Sellers	1353	<i>Real Estate Finance/Lending</i>
<b>Zoning</b>	AIRBNB	1118	<i>Real Estate Development</i>

# CLIENT SERVICES

503.534.4999  
cs.oregon@ortc.com

## Explore our Services

### ORTC.COM

- 24-hour TRIOs
- Netsheets
- Multicultural Resources
- Industry Information Flyers
- Amortization Calculator

### FARMING

- Specific to demographic or geography
- Neighborhood zones
- Street names
- Property characteristics

### MOBILE APPS

- OR Navigator - Calculators, local flyers, up-coming classes, industry news and more.
- ORTouch - walking farms, one-touch property information using camera view.



## Special Requests

- FSBO
- NODs
- CC&Rs
- Labels
- Custom Comparables
- Radius Search for Mailings
- Tour Sheets
- Property Specific Utilities
- Altos Reports
- Distressed Property Info



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