

## ORT News! February 2009



**Shannon Skurner**

Vice President & Texas

Agency Manager

[sskurner@oldrepublictitle.com](mailto:sskurner@oldrepublictitle.com)

888-678-1700

Good morning!

This month's issue of **ORT News!** includes:

- Who is **#1**;
- Please help us **welcome...**;
- Who the **Stork** is coming to visit;
- **OREXCO** Press Room;
- The much anticipated **Texas Owner's & Loan Policies FAQs Webinar**;
- **2009 Business Strategies Conference**;
- How **ALTA** can help you to calm **anxious buyers & sellers**;
- **Ask Ann** answers your question about **T-1 or T-1R Owner's Policy**;
- An article about how **rational your irrational customer** may really be;
- **We Do That!**; *and*,
- **Interesting** (and weird) **facts about animals**.

*Shannon Skurner*

## ORT Press



Who is the **#1** leader in financial strength ratings and in percentage of premiums written by independent Agents?

Click [here](#) for the answer.

**Please help us welcome...**

**John Magness**

John has joined **ORT's** Southwest Regional Operations as **Vice President** and will be responsible for strategic growth and development of operations.

A long time resident of the Houston area, John began his career by owning and operating his own commercial and residential real estate brokerage firm. Prior to joining **ORT**, John had a long and successful career working for another major underwriter.

John can be reached  
via email at: [jmagness@oldrepublictitle.com](mailto:jmagness@oldrepublictitle.com),  
or by calling: 888-678-1700.

**Lisa Beville**

With 16 years experience in the title insurance industry, Lisa has also worked as an Agency Representative, a Trainer, and an Auditor. She is the newest member of the **ORT Underwriting** team.

After graduating from law school in 1991 - *which is the same year she earned her Certified Public Accountant designation*, Lisa worked as a Landman for ARCO Oil & Gas for one year.

A member of the State Bar of Texas and the Dallas Bar Association, Lisa is an active TLTA committee member.

Lisa can be reached  
via email at: [lbeville@oldrepublictitle.com](mailto:lbeville@oldrepublictitle.com),  
or by calling: 888-678-1700.

**Kelly Beall**

A native Oregonian, Kelly joined **ORT** in September, 2008 as **Claims Assistant** to Britt Naponic.

She brings six plus years of title experience - most notably as the manager of the Texas curative department of First American Title.

Her background also includes business and sales management, marketing, and promotions.

Kelly can be reached  
via email at:  
[kbeall@oldrepublictitle.com](mailto:kbeall@oldrepublictitle.com),  
or by calling: 888-678-1700.

**The stork is on its way...**



**Shannon Skurner**, Vice President & Texas Agency Manager, and her husband, Jim, are expecting a **boy** in late May.

**1031 Exchange e-Reports...**



If you haven't taken advantage of the wealth of resources in the **OREXCO** Press Room, click [here](#) to see what you've been missing.

**Industry-Related News**

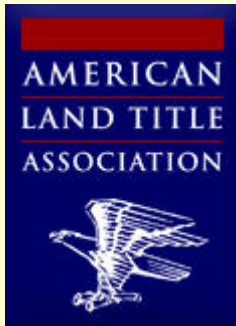
***Texas Owner's & Loan Policies FAQs Webinar***

To answer your questions and clear up misconceptions about the policy coverage in Texas, **TLTA** is hosting a **Webinar** on **March 24, 2009** on the new **Owner's & Loan**



**Policy forms adopted in 2008.**

For more information and/or to register, click [here](#).



### *2009 Business Strategies Conference*

The annual event formerly known as the Tech Forum, is being held **April 19 - 21**, in **San Antonio**.

To view the schedule of events and/or to register, click [here](#).

### *Home Closing 101*

Ever have **buyers** and/or **sellers** that are anxious about "**closing day**" simply because they don't know what to expect?

Designed for buyers & sellers, **Home Closing 101** can help to inform buyers & sellers of what to expect in the closing process.

Click [here](#) for more information.

### Ask Ann...



*ORT's Chief Audit Officer  
answers your troublesome  
title questions.*



**Ann Morris**  
Chief Audit Officer  
713-829-4295  
[amorris@oldrepublictitle.com](mailto:amorris@oldrepublictitle.com)

### **This month's topic: T-1 or T-1R Owner's Policy?**

**Question:** "I am closing a transaction where an *individual* is buying a house located on **6 acres** of land. The property is in a rural development that does not allow livestock and there is not an agricultural exemption on the tax certificate. Which Owner's Policy (T-1 or T-1R) should be issued in this situation?"

To read Ann's answer, click [here](#).

## Business Corner



Who is more irrational - you, or that customer that hasn't done business with you, yet?

To find out, click [here](#).

## We Do That!

ORT is **more** than "just"  
a title insurance company...



- **National Service Center** specializes in meeting the needs of lenders originating and/or processing mortgages.
- **Old Republic Default Management Services** provides complete national default coordination through direct fulfillment and partner affiliates.
- **OREXCO 1031** provides 1031 Exchange Services.
- **ORPAK - Old Republic Packaged Service** provides bundled mortgage closing products exclusively for agents, brokers and mortgage lenders.
- **ORSITE - Old Republic Site Management** is a nationwide professional coordination firm providing acquisition of commercial real estate related products and services for individual, multi-site, and multi-state commercial real estate transactions.
- **ORTRIS - Old Republic Residential Information Services** focuses on offering a variety of products and services used during loan origination, closing and loan servicing.
- **KasparNet, Inc. Title Services** delivers title production, management and research services, including electronic Title Search Reports. Regardless of underwriter affiliation, Kasparnet provides one-stop shopping for clients statewide in Indiana, Kentucky, Maine, Massachusetts, Michigan, Minnesota, New Hampshire and Ohio.
- **SPlant** is an on-line service for the retrieval and printing of prior policies for the Eastern Region of the United States.
- **Starslink - Old Republic Agent Website**
- **Online Closing Protection Letters**
- **Online Agent Verification**
- *And of course, Title Insurance*

For more information, visit our website at:

[www.oldrepublictitle.com](http://www.oldrepublictitle.com), and click on  
the Products & Services tab.



Click [here](#) to read them.