



# A Change in the 1031 Exchange Business

■ *Scott Pierce, Sr. Vice President*

We are pleased to announce that Old Republic's 1031 tax-deferred exchange business has been transferred to its wholly-owned subsidiary, Old Republic Exchange Facilitator Company, in Oakland, California. While the main office is located in Oakland, there are numerous branches throughout the United States, including the one that is currently in Tampa and a new branch recently opened in our Deerfield Beach office.

Old Republic Exchange (OREXCO) is a full-service exchange facilitator, handling delayed exchanges, personal property exchanges, improvement or construction exchanges and reverse exchanges. OREXCO has recently hired a new Regional Account Manager for our Deerfield office, Katherine Flores. Katherine graduated from the University of Florida College of Law where she specialized in environmental and real estate law. She is a member of the Florida Bar and joins us after having worked as a title attorney for a

local law firm. She will soon be visiting with our agents throughout Florida's East Coast, and will be available to provide seminars and information about the exchange process to our agents as well as local realtors. Kathy's toll-free number is 888-447-1031.

A new Regional Account Manager will also be hired for the Tampa State Office to provide marketing and seminars for new 1031 business. Connie Whitmire, who formerly worked with Mike Davis on exchanges, is still in the Tampa office, and will continue to provide you with service on your current and future 1031 exchange accounts. Connie and the new Regional Account Manager can be reached at 888-437-1031.

We at Old Republic Exchange are committed to coordinating a smooth and accurate processing of all exchange transactions, and we are pleased to have Katherine and Connie as part of the Old Republic team.



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