

Just Sold Script

Hi this is _____ with _____
...I (My Company) recently sold a home in your area over on
_____...it has _____ bedrooms and
_____ baths... and it sold for \$_____...
We know when someone sells a home...usually two more
sell right away...So I was wondering?

1. When do you plan on moving?--Terrific!
2. How long have you lived in the area? Great!
3. Where did you folks move from?--Good for you!
4. How did you happen to pick this area?--Excellent!
5. If you were to move where would you go next?--That's exciting!
6. And when would that be?—Fantastic!