

Just Listed Script

Hi this is _____ with _____
...I (My Company) just listed a home for sale over on
_____...it has _____ bedrooms and _____
baths... and it's listed at \$_____...
I called because I was wondering, who do you know that
would like to move into your area? –Fantastic!

1. When do you plan on moving?--Terrific!
2. How long have you lived in the area? Great!
3. Where did you folks move from?--Good for you!
4. How did you happen to pick this area?--Excellent!
5. If you were to move where would you go next?--That's exciting!
6. And when would that be?—Fantastic!